

Berlin



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Berlin symbolizes courage and demonstrates confidence in our future

The list beside provides a brief summary of Berlin products which are regularly exported

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Berlin is a center of German aid to developing countries. Here is the seat of the German Foundation for Developing Countries.



"Partners for Progress", a special section devoted to the developing countries, is an annual feature of the German Industries Exhibition in Berlin

Here is also a city of universities and other schools of higher learning providing every opportunity for advanced education, a focal point of industry offering a wide variety of practical training. Berlin's technical equipment has already contributed to the economic development of many emerging countries.



The Berlin State Porcelain Manufacturers (BMP) - Tradition with a capital "T". During the past two centuries they have met the taste of each generation

The Berlin Marketing Council (BAO) extends to you a cordial invitation to avail yourself of the skill and experience of over 6,000 manufactures. An order placed in West Berlin is an assurance of quality, punctuality and reliability in the city's best tradition.



The German Foundation for Developing Countries considers advanced training as one of its most important services



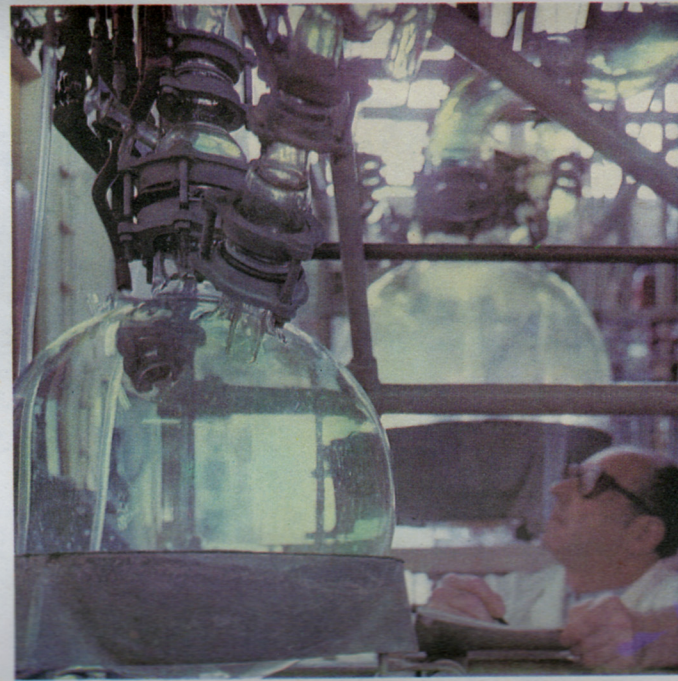
Violin making, a specialist field, where the accumulated skill has been passed on from father to son

BAO invites you to place its complimentary services at your disposal.

Berlin is the largest industrial town in Germany.

Berlin is the largest self-contained market in Germany with 2.2 million consumers.

Berlin is the city of international meetings and congresses.



The pharmaceutical industry provides necessary medicaments for the development countries as well

BAO means for you on-the-spot personal contact at top level. This official sponsored non-profit organisation provides free of charge comprehensive information on all aspects of trading with West Berlin. It assists you in establishing contacts with efficient manufacturers and securing their representations. By informing us of your requirements you are taking advantage of the experience and resources of the organisation that exists to see that you get what you want - and get it in Berlin.



... the chic of Berlin's leading designers... some 800 firms employ 50,000 people in a trade enjoying a tradition of more than 125 years



An electronic computing center serving administration and industry. Where "time is money" becomes a fact

2,000 different Berlin firms export regularly to some 140 countries throughout the world. More than one-third of the exports are delivered overseas. Of these the most important include electrical equipment, machines, chemical products and fine optical instruments.

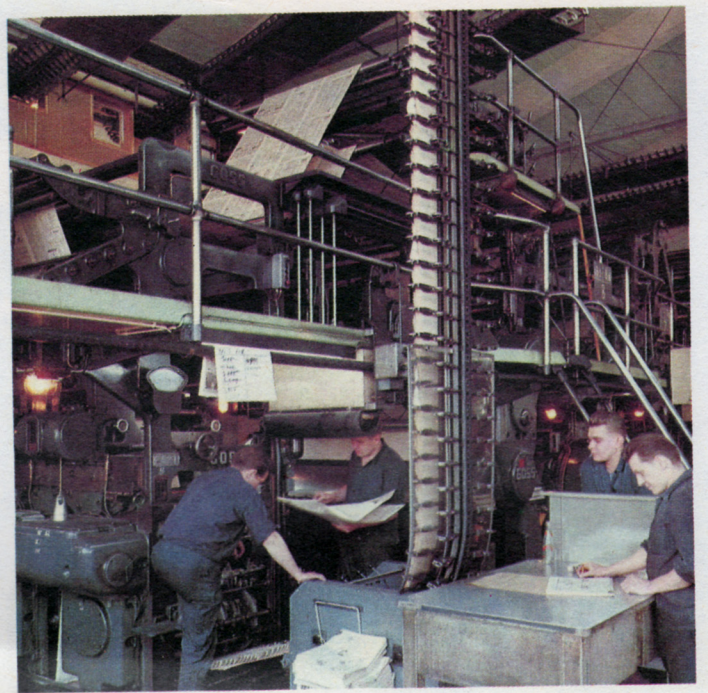
Berlin is the intersection of the continental overland routes and waterways of Europe

Distances:

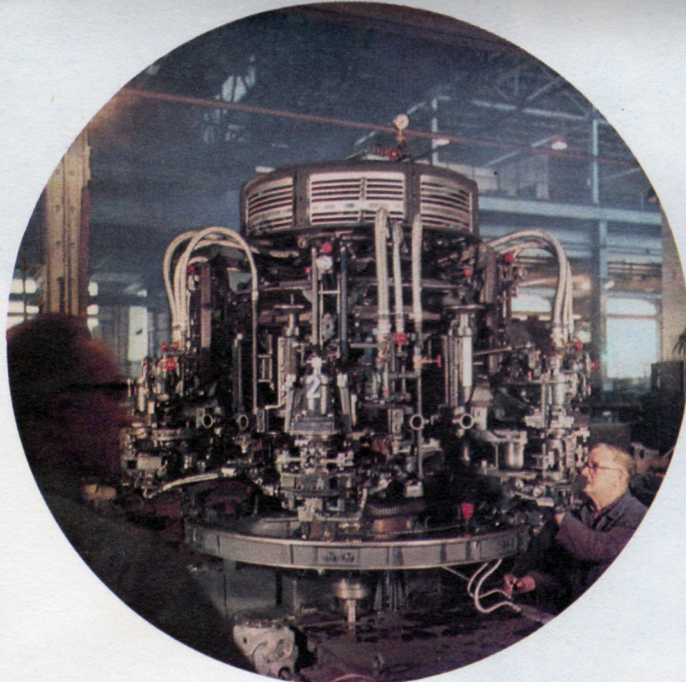
Amsterdam	-	360 miles
Belgrade	-	665 miles
Brussels	-	400 miles
London	-	600 miles
Paris	-	570 miles
Rome	-	770 miles
Stockholm	-	530 miles
Warsaw	-	330 miles
Vienna	-	330 miles
Zurich	-	430 miles



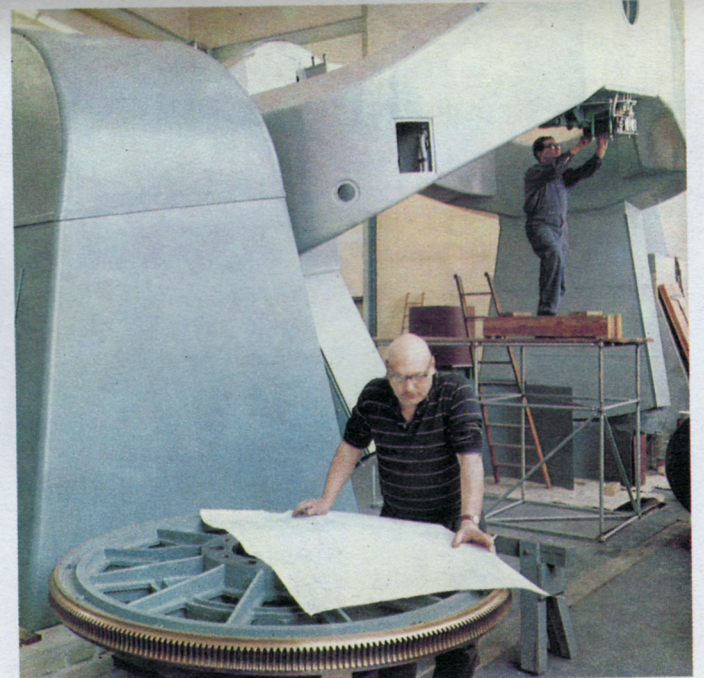
A high-frequency testing station. The largest of Berlin's electrical firms have their own research departments



Berlin is Germany's largest printing and publishing center. Here some 13,000 people are employed in 350 different firms



Formula for Berlin's industry: technical capacity + skill = performance



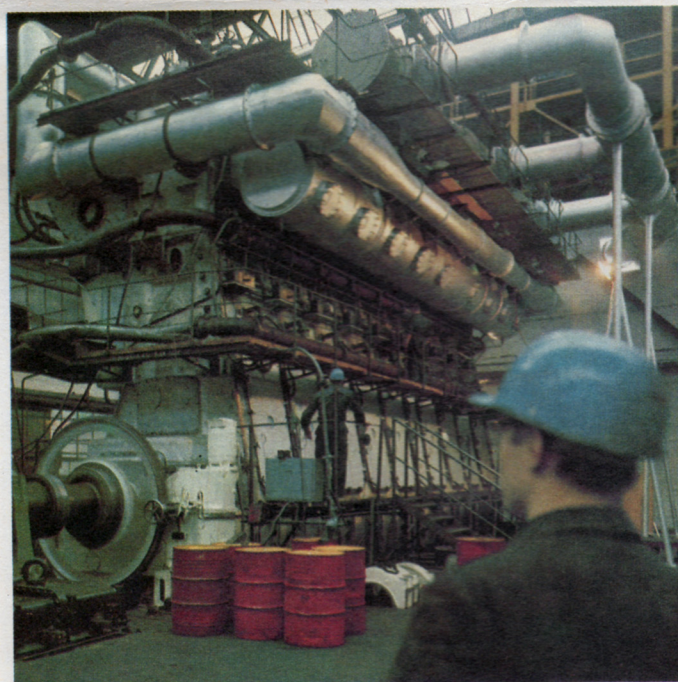
A Schmidt Telescope. Here, the world's third-largest, constructed in Berlin for the Cagigal Observatory in Venezuela



The own production of this large Berlin machine factory starts with raw material for the production of raw steel

Regional advantages of Berlin's economy are:

- the central location in Europe
- the excellent climatic conditions
- the large stock of local skilled labour
- the constant contacts with science and research
- the membership to the European Economic Community

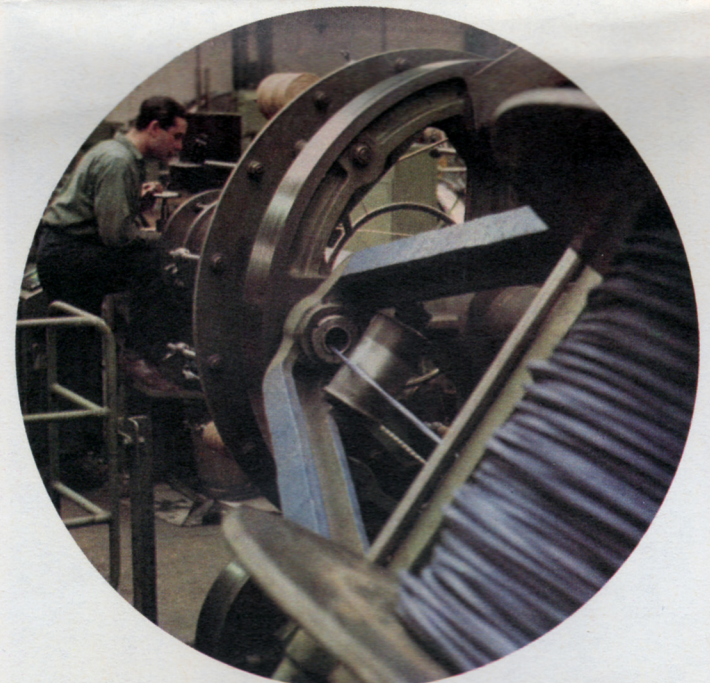


Constructing a marine Diesel engine. Berlin is an important center of mechanical engineering

Trade and industry of West Berlin are fully integrated into the Federal Republic.

All international and supranational agreements and investments in which the Federal Republic of Germany participates thus also include Berlin.

Berlin is part of the European Common Market.



Manufacturing cables. 120,000 people work in Berlin's electrical industry, comprising some 300 firms

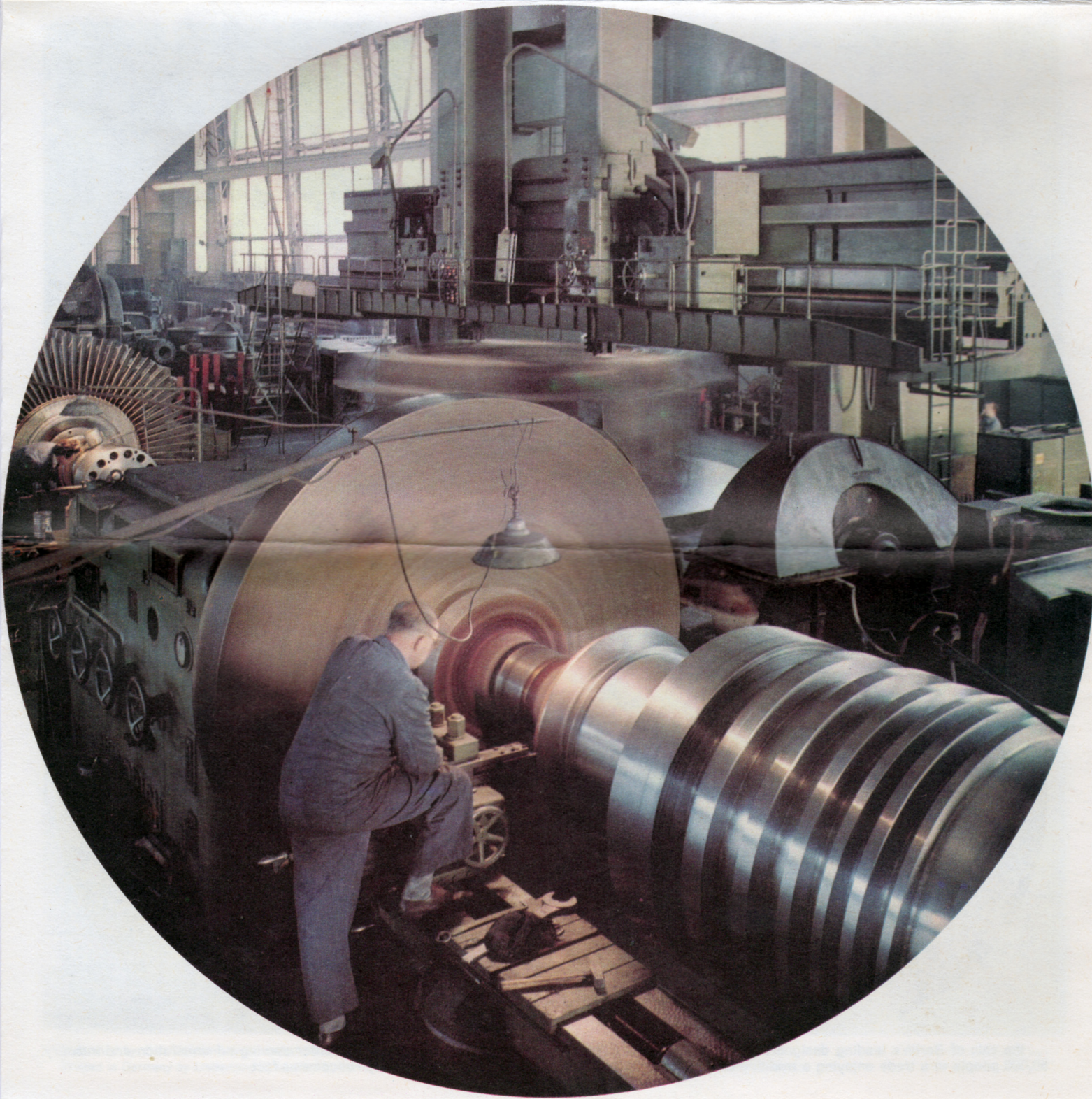


The expansion of Berlin's economic capacity and the establishment of new enterprises in this city are supported by a variety of special measures.

These include investment credits provided by ERP funds, and other loans for business investments available through the Berliner Industriebank A. G.

Within the framework of law, the Government guarantees loans for capital equipment investment, as well as other business investments; provides loans for the construction of domestic accommodation, factories and office buildings; accepts the liability for all goods moving in and out of Berlin; provides reduced rates for postage and air transport; and provides preferential treatment with respect to turnover, corporation and income tax; as well as allowing for the write off of certain investments.

A large lathe in action.
38,000 people are employed in 330 machine construction plants in Berlin.



Manufacturing generators in a firm, one of the largest of its kind, that was founded in 1847 and served as pioneer in the development of the electrical industry.

Many large firms of world-wide reputation represent the industry of Berlin; but thousands of medium and small-scale enterprises, partly highly specialized, form the sound economic basis of the city.

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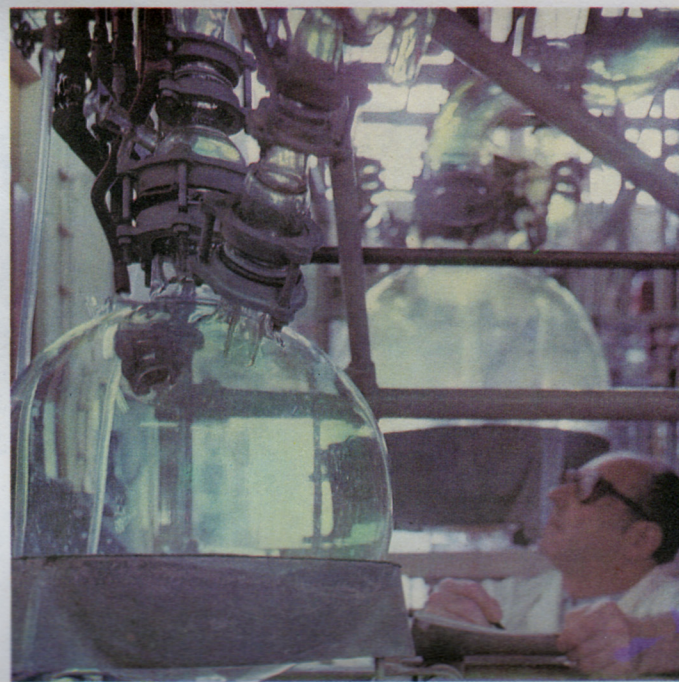
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ELECTRICAL INDUSTRY

motors and generators · power stations and alternators
transformers · rectifiers
accumulator cells and batteries · primary cells
power capacitors · high-tension switchgear and fusegear
low-tension switchgear and fusegear · cables
insulated wires and cables · electric heating equipment
motor-operated appliances · electric refrigerators
electric lighting fixtures · incandescent lamps
telephone equipment
components for telecommunication and
high-frequency application
telewriters · transmitters and receivers
broadcasting and television receivers
radio spare parts and accessories
electronic valves incl. transistors
sound film cameras and projectors
electro-acoustic equipment
electric measuring and testing instruments
time switches and relays · electronic control appliances
electromedical equipment and devices

MECHANICAL ENGINEERING

machine tools and precision tools · dies
machinery for working diamonds, tools and drawing dies
woodworking machines · machines for the chemical,
pharmaceutical and allied industries
winding machines for radio and electrical engineering
machines for processing glass, ceramic, rubber and plastic
machines for food, beverage and allied industries
printing machinery and supply
paper working machines · textile machines · building machines,
machines for road construction and maintenance
aerological and drying plants and refrigerating machinery
pumps and compressors · prime movers · cranes, hoists
and handling equipment
fittings and machine parts
gear and drive elements · office machines

LIGHT AND OPTICAL ENGINEERING, PRECISION MECHANICS

medical supplies (medical instruments and apparatus, electro-
medical apparatus, laboratory outfits, hospital equipment)
dental supplies · laboratory instruments and appliances
for technical-scientific laboratories
precision engineering products
optical goods (ophthalmic optic, microscopes
and lenses, telescopes and astronomical equipment,
optical measuring instruments)

OTHER IRON AND METAL WORKING INDUSTRY

railway-waggons · trailers, car and truck bodies
parts and accessories for motor vehicles
river and coastal vessels

floating dredgers, dumb barges and prams
boilers and containers · steel scaffolding and steel masts
iron and steel structures
rail-construction for tramway and railway
bolts, screws, form-turned parts and
springs for technical purposes
valves and fittings for gas and water
service as well as industrial purposes
sheet-metal goods and fine sheet-metal containers
non-ferrous metal castings · semi-finished non-ferrous products

CHEMICAL AND PHARMACEUTICAL INDUSTRY

pharmaceuticals · cosmetics
paints and varnishes · synthetic fibers

CLOTHING INDUSTRY AND TEXTILE INDUSTRY

ladies', girls' and children's outer garments
men's, youths' and boys' outer garments
woven and knitted goods · hosiery for men and women
ladies' fashion accessories · neck-ties, shawls and scarfs

OTHER INDUSTRIAL GROUPS

office organization and equipment · office supply · paper goods
teaching aids for physics, chemistry and technology
graphic arts and publications
pianos, grand pianos and organs · rubber articles
(technical, surgical, household, incl. rubber fabrics)
respiration apparatus
asbestos goods and asbestos-cement goods
concrete material for industrial flooring
tableware and decorative china
technical porcelain and glassware
framed reproductions and picture frames · arts and crafts
toys · jewelry and watches · artificial flowers
novelties · food and beverage (tinned meat,
tinned sausages, chocolate and sweets, pumpernickel,
beer and spirituous liquors)

COMPLETE PRODUCTION PLANTS

power stations · transformer stations and sub-stations
gas works · water purifying plants
broadcasting stations and television networks
pneumatic post systems · plants for the production of
dry-cell batteries and storage-batteries
refrigerating plants · air conditioning and heating equipment
plants for distillation, rectification, extraction,
evaporation, drying, sterilization etc.
whale utilizing and fish meal production plants
slaughterhouse refuse and carcass utilizing plants
brewers' machinery and equipment
complete plants for the iron and metal working industry
timber impregnating plants · match manufacturing plants
complete plants for the ceramic industry incl. tunnel kilns
stationary mortar making plants